

**MINUTES OF 69th ANNUAL MEETING  
October 2020**

This year we did a mail-in meeting. The Spring Newsletter announced the date for the meeting in 2020 and also gave the nominations for the board seats. In September, ballots were mailed to every member or made available virtually through our website. There were 51 ballots returned. No other nominations from the membership were submitted. Because of the nature of this meeting, a unanimous ballot was cast for those nominated.

There was a drawing held on October 20, 2020. Winners were drawn from the ballots submitted. The following is a list of the winners:

Onnalee Alexander, Morris Kelsay, Michele Rish, Gina Anderson, Ruth Shideler, Marcia Atkinson, Louise Allen and Mary Velasquez.

We look forward to a meeting IN PERSON in 2021.

Respectfully submitted  
**, Lisa Blades - Paul Mittan**  
**Secretary - Chairman**

**BOARD OF DIRECTORS REPORT**

The Board of Directors worked to oversee, improve and strengthen your credit union's performance in 2020.

Duties performed by the board included:

- Worked to provide as safe of an environment as possible for the staff and members during the ongoing pandemic
- Adoption and evaluation of the 2020 budget
- Reviewed and updated all policies necessary for the continued operation of the credit union.
- Met remotely with the Federal Examiner and reviewed his report to ensure we are in compliance with all regulations and following his recommendations
- Approved money market rates on a monthly basis and dividend rates quarterly.
- Authorized, reviewed and approved expenses
- Approved training for volunteers and office staff

The board remains dedicated to providing the guidance necessary to allow the credit union to grow and improve. We make every effort to ensure that the credit union remains strong and secure.

The board thanks all of the office staff and the volunteers for their hard work and the loyal members for their continued support that makes this credit union successful.

**PAUL F. MITTAN - Chairman**

**PRESIDENT'S REPORT**

The year 2020 was a crazy year for Fortress. The pandemic took its toll on many businesses. We learned new avenues to meet the needs of our members. We did shut our lobby down for the safety of our staff and members. We can now do any transactions, even loans, through the Drive-Up lanes. 2020 was definitely a year to learn. We changed our DEBIT card processor to SHAZAM. So every member with a debit card received a new one in June of 2020. We can also produce cards in office now. This means that members can have a new card the day they open a Share Draft (checking) account. For those that experience fraud, we can get the current card blocked and have a new card in your hand that day.

In 2020 again, we showed more income and less expenses. Our Net Worth remains above 17%, making us a "fat little grape" in the credit union world where 7% Net Worth is considered fine! Our Allowance for Loan Losses continues to decline. We still have more to do.

As we look forward to 2021, there is still so much to be done. We have to continue to look at expenses and ways to cut those and we must look at how this credit union can run even more efficiently.

I would like to thank the Board of Directors who volunteer their time to make this Credit Union the best it can possibly be. I would especially like to thank the staff that remains dedicated to the credit union and its members. Our staff remained committed to Fortress every day through the pandemic. Fortress Federal Credit Union is the best Credit Union in Grant County. Remember to tell your family, friends, and neighbors about our services.

**Lisa A Blades - President / CEO**

**BIOGRAPHIES OF THE NOMINEES FOR  
THE BOARD OF DIRECTORS  
MAIL ANNUAL MEETING  
OCTOBER 12, 2021**

**Clark, Joel:** Following his service in the US Air Force, Mr. Clark began work at General Finance where he had experience in both lending and collections. When working at TCE us used this experience as a volunteer at the credit union on the Credit Committee. Upon the closing of TCE he worked at IWU where he was able to obtain both a Bachelor and Masters degree before his retirement. Mr. Clark is now the Supervisory Committee Chairman and on the Board at Fortress. He is the Associate pastor at Back Creek Friends Church and a committee member of Main Street Fairmount.

**Pearson, Kevin:** Kevin was born and raised in Marion IN. He graduated from MHS in 1975 and has an Under-Graduate degree from the University of Indianapolis and a Masters Degree from Ball State University. Kevin is married with 2 children Keith and Leah. Kevin also has 6 grandchildren. Kevin is the owner and operator of Pearson Printing Company. Pearson Printing is a family business that has been in operation for almost 90 years. Kevin taught and coached at the high school level for 17 years before taking over the family business in 1996.

**Fisher, Carol:** Ms. Fisher lives in Marion and has one son. She graduated from Marion High School and worked at Thomson Multimedia (formerly RCA) until she retired in 2003. Ms. Fisher also worked for the Marion Community School Corporation and is retired from there also. Ms. Fisher has been a member of the credit union for more than 40 years and was elected to the Board of Directors on April 17, 1993.

**Whitton, Russell:** Mr. Whitton joined the board of Directors at the March 2021 meeting. Mr. Whitton is a life-time resident of Marion. Mr. Whitton graduated from Oak Hill High School and Indiana State University. He has worked at Mike Anderson Dodge for 25 years as the Business Manager. Mr. Whitton has 3 children and 1 grandchild. Rusty is engaged to Stefanie Ratliff. Mr. Whitton enjoys hiking and biking in his spare time.

**Nominating Committee members: Paul Mittan, Lisa Blades and Hugh Burnett**

## SUPERVISORY COMMITTEE

Different eyes see different things. Thus, the decision was made to use Whiting & Company Inc. instead of Shull & Company to perform the ACH and Risk Assessment audits. These audits verify that all required policies and procedures are in place and being followed. Experience has shown us that both governmental examiners and private auditors have a particular niche that they focus on. We feel that this change resulted in recommendations that will increase our ability to insure everything is being done to follow and establish policies that allow the Credit Union to retain or excellent ratings.

The Supervisory Committee joins with the Board of Directors at their meetings and training sessions to be better able to address any issues that could fall into our realm of responsibility. Some of the regular audits that we perform are to do radon check of loans, eligibility of new members, and confirmation of closed accounts. There are regular checks of cash drawers, ATM balances, and vault contents. Internal audits are also performed on wire transfers, and paid bills. We are proud to say that there were no significant errors found during the past year.

We want to thank President Lisa Blades, the Board of Directors, and the entire staff of the Credit Union for their hard work and standards that gave the various audits and examinations the exceptional results we have had.

Donna Knight and Vern Bryant are the other members of the Supervisory Committee.

Joel Clark - CHAIRMAN

## STATEMENT OF FINANCIAL CONDITION

December 31, 2020

### ASSETS

Cash	306,526.83
Loans	10,244,438.58
Allowance for Loan Losses	(116,788.73)
Alloya Corp CU	1,430,926.74
Corporate Certificates	.00
Government Agencies	.00
Other Financial Institutions	4,232,000.00
NCUSIF Capital Deposit	126,087.06
Other Assets	1,232,659.63
<b>Total Assets</b>	<b>17,455,850.11</b>

### LIABILITIES AND EQUITY

Members' Shares	14,327,373.69
Accounts Payable/Other Liab.	40,535.41
Regular Reserves	961,839.34
Reserves for Contingencies	0
Undivided Earnings	2,126,101.67
Unrealized Gains/Losses	0
<b>Total Liabilities and Equity</b>	<b>17,455,850.11</b>

### STATEMENT OF INCOME/EXPENSE

Income from Loans	651,163.75
Income from Investments	52,047.55
Operating Income	142,197.68
Other Income	61,379.52
Gain (Loss) on Investments BOLI	8,921.01
<b>Total Income</b>	<b>915,709.51</b>

### EXPENSES

Compensation	238,660.03
Benefits	89,187.22
Travel and Conferences	4,407.16
Association Dues	8,852.93
Office Occupancy Expense.	56,765.61
Office Oper.Exp. (Incls Cash O/S)	108,364.82
Education and Advertising	30,217.48
Loan Servicing	15,571.81
Prof. / Outside Services	139,930.11

Operating Fee (Examination)	4,424.60
Miscellaneous Operating Expense	617.82
Annual Meeting Expense	350.00
<b>Total Operating Expenses</b>	<b>697,349.59</b>
Dividends to Members	104,551.76
Provision for Loan Losses	(2,339.01)
Interest on Borrowed Money	.73
<b>NET INCOME</b>	<b>116,146.44</b>

## 2021 OFFICIAL FAMILY

### BOARD OF DIRECTORS

Chairman	Paul F. Mittan
Vice Chairman	Hugh Burnett
Treasurer/Secretary	Lisa A. Blades
Assistant Treasurer	Carol A. Fisher
Director	Kevin Pearson
Director	Russell Whitton
Director	Joel Clark

### SUPERVISORY COMMITTEE

Chairman	Joel Clark
Member	Donna Knight
Member	Vern Bryant

### INVESTMENT COMMITTEE

Paul Mittan, Lisa Blades, and Natalie Pruitt

### ALM COMMITTEE

Lisa Blades, Paul Mittan, and Natalie Pruitt

### MARKETING COMMITTEE

Natalie Pruitt and Lisa Blades

### OFFICE STAFF

President/CEO	Lisa A Blades
Vice President/COO	Natalie Pruitt
Collections Officer	Chuck Winegardner
Head Teller/Loan Officer	Angie Kirk
MSR	Rita Malone
MSR/Part Time	Troy Purvis

### MISSION STATEMENT

**To provide quality financial services to the members in a friendly and professional manner.**

*Fortress  
Federal  
Credit  
Union*

*70th Annual  
Meeting*

*Garden House at Matter Park  
October 12, 2021*